

ITTI 2000



INDIAN TELECOM TRAINING INITIATIVE 2000

September 24, 2000 thru
September 28, 2000

The Radisson Hotel Saint Paul
Saint Paul, Minnesota



Seminar Information

The Federal Communications Commission (FCC) in cooperation with the National Exchange Carrier Association, Inc. (NECA) presents Indian Telecom Training Initiative 2000. ITTI 2000 is a comprehensive telecommunications conference to help tribal leadership increase telecommunications services for Indian Country.

WHEN: September 24-28, 2000

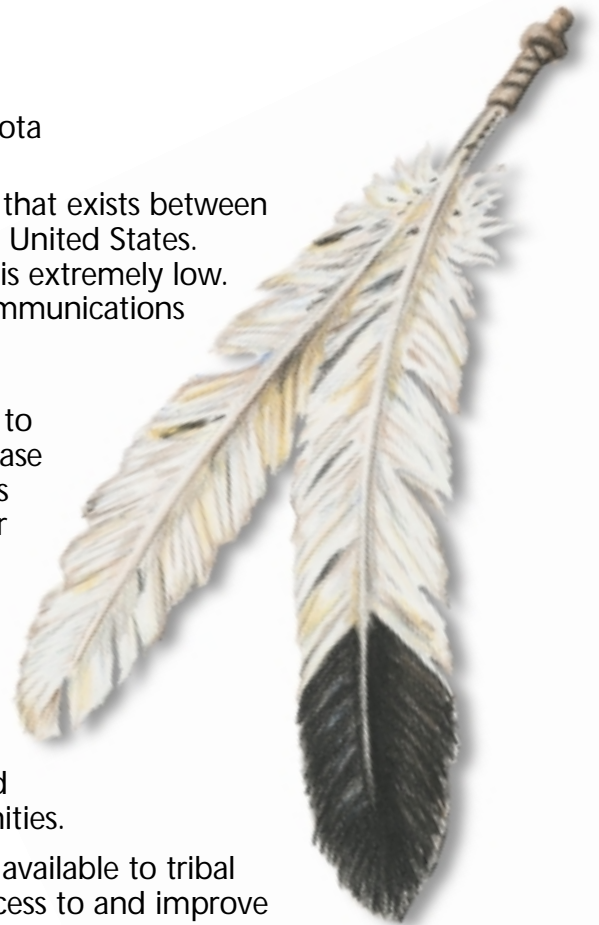
WHERE: The Radisson Hotel Saint Paul, St. Paul, Minnesota

WHY: There is currently a telecommunications divide that exists between areas within Indian Country and the rest of the United States. Telephone subscribership on many tribal lands is extremely low. The FCC and NECA are conducting this telecommunications conference for tribal residents.

The Federal Communications Commission offers ITTI 2000 to provide Tribal Government Leaders with information to increase their options for finding telecommunications service solutions and to make decisions about telecommunications services for their tribal residents.

ITTI 2000 brings together FCC experts and tribal representatives along with experts from other federal government agencies, telecommunications companies, and emerging technology firms to inform tribal governments about various facets of telecommunications services and how different technologies, regulatory rules, and government programs can be used to benefit tribal communities.

ITTI 2000 will also identify various programs and resources available to tribal residents and governments to assist their efforts to secure access to and improve the affordability of telecommunications services on tribal reservations.



Curriculum/Agenda

DAY 1: Sunday, September 24

Afternoon: Registration from 3:00 PM to 7:00 PM
Evening: Welcome Reception 6:00 PM to 8:00 PM



DAY 2:
Monday,
September 25
Essentials of
Telecommunications:
Telephones and the
Internet

DAY 3: Tuesday, September 26

Understanding Government Programs and Grants

DAY 4: Wednesday, September 27

Financing and Business Planning

DAY 5: Thursday, September 28

Empowerment Strategies: Getting It Done

*Continental breakfast will be served each day
from 7:30 to 8:30 AM.*

Curriculum/Agenda

DAY 1: REGISTRATION AND OPENING RECEPTION

DAY 2: ESSENTIALS OF TELECOMMUNICATIONS: TELEPHONES AND THE INTERNET

MORNING SESSIONS

Telecommunications Overview:

Telephones and the Internet

- What is Telecommunications?

- Telephone Service and Internet Access

- Special Challenges for Indian Country

Wireline Telephone Services

- Local Exchange Carriers (ILECs and CLECs)

- Basic System Designs

- Telephone Services and Advanced

- Telecommunications Services

Wireless Telecommunication Services

- Types of Wireless Technologies

- Applications in Indian Country

- Services and Equipment Available

LUNCH

AFTERNOON SESSIONS

Satellite Carrier Services

- Types of Satellite Technologies

- Application in Indian Country

- Services and Equipment Available

Internet and Other Non-Voice

Telecommunication Services

- Internet, Broadband and Convergence of Services

- Technologies Currently Available

- Future Possibilities

Affordable Technology and Service Strategies

- Available Low-Cost Technologies For Indian Country

EVENING: Sponsored Reception and Dinner

DAY 3: UNDERSTANDING GOVERNMENT PROGRAMS AND GRANTS

MORNING SESSIONS

Understanding the Players and Their Roles

- Federal Communications Commission

- Federal and State Governments

- Public Utility Commissions

- Telecommunications Service Providers

Universal Service Funds and Federal

Government Programs

- Universal Service Fund

- "\$1" Per Month for Lifeline Local Phone

- Service in Most Areas

- High Cost Funds

- Lifeline/Link-up Programs

- Schools and Library Program

- Telemedicine Program

LUNCH

AFTERNOON WORKSHOP SESSIONS

Attend two workshops with representatives of government agencies and associations. Representatives of government agencies and NECA will also be available in the evening for relaxed informal question and answer sessions.

DAY 3: (CONTINUED) – AFTERNOON WORKSHOPS

Sample Workshops include:

- Acquiring Spectrum Rights: FCC Spectrum Auctions

- Proposal Writing for Federal and Foundation Grants

- Small Business Administration: Financing and

- Technical Assistance Programs

- Rural Utility Service Programs

- Schools and Libraries Programs

- How to Apply for Lifeline and Link-up Programs

- Public Safety Opportunities

- General Services Administration and FTC 2000

OPEN EVENING: Enjoy the local sites of your choice:

Theaters, Mall of Americas, Mississippi River Cruises,

Guided Tours and Gourmet Dining

DAY 4: FINANCING AND BUSINESS PLANNING

MORNING SESSIONS

How to Find Financing

- Sources of Financing

- Business Plans and Marketing Your Tribe

- Types of Financing: Government, Public,

- Private, Debt, and Equity

Tribal Government Business Opportunities

- Partnership Strategies

- Rights Of Way Negotiations

- Working with BIA Regulations

- Telecommunication Towers

LUNCH

AFTERNOON WORKSHOP SESSIONS

Attend two workshops with representatives of tower companies, lenders, service providers and equipment manufactures.

Sample Workshops include:

- Negotiating with Potential Service Providers Applying for

- FCC Bidding Credits

- Tower Workshop: rights of way, tower siting, collocation opportunities

- Components of Business Plans

- How to Apply For Financing

- Applying for Vendor Financing

- Foundation Funding Sources

EVENING: Sponsored Dinner

DAY 5: EMPOWERMENT STRATEGIES: GETTING IT DONE

MORNING SESSIONS

Existing Opportunities For More Services

- Joint Venture Opportunities

- Creating your Own Telco

- Negotiating Better Terms and Improved Services

- Use of Multiple Existing Programs and Grants

Real World Case Studies

Tribally-Owned Telephone Companies

LUNCH

AFTERNOON SESSIONS

Tribal Government Experiences in

Providing Wireless Services

CLOSING SPEAKER: To Be Determined



ITTI 2000 Conference Registration Fee

- Tribal Attendees \$395
- General Public \$895

Seminar fee includes participation in the four-day seminar program, continental breakfast, and lunch each day. Gala dinners on Monday and Wednesday evenings are also included in this fee.

Registration Deadline

Registration must be received by September 11, 2000.

After September 11, 2000 on-site registration will be required at an additional fee of \$25.00.

Register early and Save.

Ways to Register

MAIL completed registration form including payment to:

NECA-ITTI 2000
100 Myers Place
11218 John Galt Boulevard
Omaha, NE 68137-2320

FAX to:

ITTI 2000 Registration
800-367-5058

Make Check Payable

NECA-ITTI 2000

General Information

For Seminar Questions call:
202-418-0696 or
202-418-2899

ITTI 2000 Seminar Official Registration Form

September 24-28, 2000

ITTI 2000 registrations may be mailed, phoned or faxed to NECA.

Mail to: NECA-ITTI 2000
100 Myers Place
11218 John Galt Boulevard
Omaha, NE 68137-2320

Phone: 800-228-0180
FAX: 800-367-5058

(Please Type or Print)

Name: _____ Title: _____

Tribe: _____

Organization: _____

Address: _____

City/State (Country): _____ Zip: _____

Additional Registration Name: _____

Phone: _____ Fax: _____

E-mail: _____

☐ Please check here if under the Americans with Disabilities Act you require any auxiliary aids or services.

No. of Persons Registering: _____

☐ Check Enclosed Check # _____ Amount: _____

☐ Visa ☐ Mastercard ☐ American Express

Credit Card Number: _____ Expiration Date: _____

Name on Card: _____

Signature of Card Holder: _____

Hotel accommodations must be made directly with the hotel.



HOTEL ACCOMMODATIONS

Radisson Hotel Saint Paul
11 East Kellogg Boulevard
St. Paul, Minnesota 55101

Toll Free 1-800-333-3333 or Direct 651-292-1900
FAX: 651-605-6966

Special Room Rates Available

(More information on reverse side.)

For your convenience, please complete the form on the reverse side of this card, detach and mail, phone or fax your hotel reservations to the Radisson Hotel Saint Paul.

Hotel Reservation Radisson Hotel Saint Paul

September 24-28, 2000

Make your hotel reservations before August 22, 2000 to take advantage of the special rate offered to ITTI 2000 seminar participants. Hotel accommodations must be made directly with the Radisson Hotel Saint Paul, Saint Paul, Minnesota. This special room rate will be honored by the hotel through the August 22nd date. Please complete the registration form and phone, fax or mail it directly to the hotel.



HOTEL ACCOMMODATIONS

Radisson Hotel Saint Paul
11 East Kellogg Boulevard
St. Paul, Minnesota 55101
Toll Free 1-800-333-3333 or Direct 651-292-1900
FAX: 651-605-6966

Guest Room Rates:

\$109 Single Standard Room
\$129 Cabana Room (Poolside)
\$250 Suite Room

Additional persons in room is \$10.00

Please remember to call the hotel to verify your reservations.

(Please Type or Print)

Name: _____ Title: _____

Tribe/Organization: _____

Address: _____

City/State (Country): _____ Zip: _____

No. of Persons Registering: _____ Add'l Registration Name: _____

Phone: _____ Fax: _____

☐ Check Enclosed Check # _____ Amount: _____

☐ Visa ☐ Mastercard ☐ American Express

Credit Card Number: _____ Expiration Date: _____

Name on Card: _____

Signature of Card Holder: _____



Hotel Reservation Information

Radisson Hotel Saint Paul
Toll Free 1-800-333-3333
or Direct 651-292-1900

Hotel room block cut off date
is August 22, 2000

*This special room rate will be
honored by the Radisson Hotel
through August 22, 2000.
After this date, guests will be
charged the standard rate.*

Hotel Information

Radisson Hotel Saint Paul
11 East Kellogg Boulevard
St. Paul, Minnesota 55101
Toll Free 1-800-333-3333

Guest Room Rates
\$109 Single Standard Room
\$129 Cabana Room (poolside)
\$250 Suite Room

Additional persons in
room is \$10.00

Exhibitor Information

Contact Pat Rinn, Exhibit
Manager at 202-414-1223
or e-mail at prinn@fcc.gov

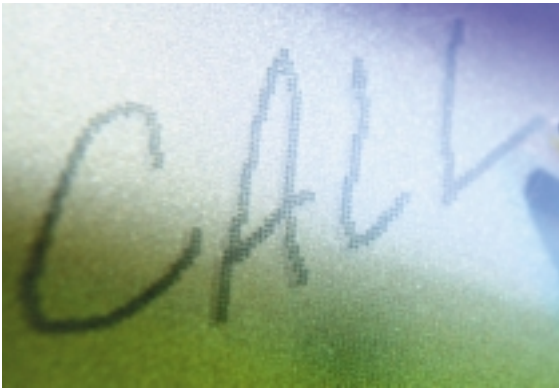
Convention Sponsors

National Exchange Carrier
Association Inc. – NECA

Telcordia Technologies, Inc.

United States
Department of Agriculture –
Rural Utilities Services

U.S. Small Business Administration
Lucent Technologies



General Information

Who Should Attend?

Tribal leaders and other parties interested in increasing telecommunication services in Indian Country should attend. Experts from federal government agencies, telecommunication service providers, equipment manufacturers and lenders will be there to give practical advice on how to increase telephone and Internet services on tribal reservations.

Special Features:

- Exhibit and Product Demonstrations
- Learn about products and services from the experts
- Internet Café located in the exhibit hall
- Telecommunications experts available in the evenings for informal conversations and assistance

ITTI 2000 will discuss:

- Potential business plans, marketing campaigns, and tribal empowerment strategies
- Tribal experience in implementing wireline and wireless telecom services
- Feasibility of joint venturing with current service providers
- Infrastructure purchases and accounting strategies
- How to obtain the lowest cost debt and equity financing
- FCC spectrum auctions
- Network configuration
- Construction and maintenance of towers
- Partitioning and disaggregation of spectrum



For more information on ITTI 2000 please call (888) 225-5322, and select option 2 after the recorded message; (717) 338-2888; or, email the FCC at: ITTI2000@fcc.gov or visit the FCC Indian Initiatives website at: www.fcc.gov/indians